

# Forbes | SHOOK ON THE ROAD

Hyatt Regency | April 16, 2026

CE CREDITS AVAILABLE

| TIME            | SESSION & SPEAKER  | LOCATION       |
|-----------------|--|----------------|
| 12:00 – 12:15pm | <b>Raising Your Team's Percentile</b> <ul style="list-style-type: none"> <li>• <b>R.J. Shook</b>, Chairman &amp; Co-Founder, SHOOK Research &amp; Senior Forbes Contributor</li> </ul>   | GRAND BALLROOM |
| 12:15 – 12:20pm | <b>SHOOK Ones: Cold Calling is Not Dead</b> <ul style="list-style-type: none"> <li>• <b>Connor Strachan</b>, Morgan Stanley Wealth Management</li> <li>• <i>Intro: <b>Jacob Shook</b>, Associate VP   Rankings, SHOOK Research</i></li> </ul>  |                |
| 12:20 – 12:40pm | <b>Identifying Bespoke Opportunities and Developing Unique Partnerships in Private Markets</b> <ul style="list-style-type: none"> <li>• <b>Michael Woolhouse</b>, Co-Managing Partner, TPG GP Solutions</li> <li>• Moderator: <b>Ari Weber</b>, Merrill Wealth Management</li> <li>• <i>Intro: <b>Scott Martinho</b>, Managing Director, Client and Capital Formation Group, TPG</i></li> </ul>                            |                |
| 12:40 – 1:00pm  | <b>The Rise of Active ETFs</b> <ul style="list-style-type: none"> <li>• <b>Craig Ebeling</b>, Vice President, Head of ETF Strategists, Fidelity Investments</li> <li>• Moderator: <b>Lawrence Glazer</b>, Mayflower Advisors</li> <li>• <i>Intro: <b>Christopher Buteau</b>, Regional Director, Fidelity Investments</i></li> </ul>  |                |
| 1:00 – 1:20pm   | <b>Private Real Estate Equity - Driving Income &amp; Growth</b> <ul style="list-style-type: none"> <li>• <b>James Brunger</b>, Senior Director, Private Markets Specialist, Invesco</li> <li>• Moderator: <b>Jake Dunn</b>, Morgan Stanley Private Wealth Management</li> <li>• <i>Intro: <b>Jeff Murphy</b>, Market Leader, Invesco</i></li> </ul>  | ADRIENNE SALON |
| 1:20 – 1:25pm   | <b>SHOOK Ones: Attracting Sophisticated Clients Through Portfolio Innovation</b> <ul style="list-style-type: none"> <li>• <b>Paul Murray</b>, Merrill Wealth Management</li> <li>• <i>Intro: <b>Lindsey Winderman</b>, Vice President   Director of Operations, SHOOK Research</i></li> </ul>  |                |
| 1:25 – 1:45pm   | <b>Companies NOT Countries - Why International</b> <ul style="list-style-type: none"> <li>• <b>Ryan Quinn</b>, Client Portfolio Manager, WCM Investment Management</li> </ul>  |                |
| 1:45 – 2:00pm   | <b>NETWORKING BREAK</b>  |                |
| 2:00 – 2:05pm   | <b>Shook Ones: Growth Through Partnerships</b> <ul style="list-style-type: none"> <li>• <b>Kevin Nichols</b>, Morgan Stanley Wealth Management</li> <li>• <i>Intro: <b>Kaili Moran</b>, Event Coordinator, SHOOK Research</i></li> </ul>   |                |
| 2:05 – 2:25pm   | <b>Evolution of Private Credit: What Now and What's Next?</b> <ul style="list-style-type: none"> <li>• <b>Brett Condron</b>, Managing Director, Head of Growth Markets, U.S. Global Wealth Management, PIMCO</li> <li>• Moderator: <b>Victor Livingstone</b>, Morgan Stanley Private Wealth Management</li> <li>• <i>Intro: <b>Mary Kralis Hoppe</b>, Senior Vice President, Private Wealth Director, PIMCO</i></li> </ul> |                |
| 2:25 – 2:45pm   | <b>The Broadening Market: Risk, Breadth &amp; Reality</b> <ul style="list-style-type: none"> <li>• <b>Michael Arone</b>, Chief Investment Strategist, State Street Investment Management</li> <li>• Moderator: <b>Peter Princi</b>, Graystone Consulting from Morgan Stanley</li> <li>• <i>Intro: <b>David Fredrick</b>, Regional Consultant, Massachusetts, State Street Investment Management</i></li> </ul>             |                |
| 2:45 – 3:05pm   | <b>Reimagining Financial Research Through a Multi-Dimensional Lens</b> <ul style="list-style-type: none"> <li>• <b>Rafe Lewis</b>, Head of Specialist Investment Research, BNY Investments Newton</li> <li>• <i>Intro: <b>Chris Grant</b>, Regional Investment Consultant, BNY Investments</i></li> </ul>  |                |
| 3:05 – 3:25pm   | <b>Building Your Team to Endure</b> <ul style="list-style-type: none"> <li>• <b>Raj Sharma</b>, Merrill Private Wealth Management</li> <li>• <b>Marc Marotta</b>, Merrill Private Wealth Management</li> <li>• Moderator: <b>James Libutti</b>, Vice President, Northeast Divisional Manager, Americas Wealth, State Street Investment Management</li> </ul>   |                |
| 3:25 – 3:45pm   | <b>Escape Velocity: The Investment Case for the SpaceX IPO</b> <ul style="list-style-type: none"> <li>• <b>Emerson Garnett</b>, Principal, Balerion Space Ventures</li> <li>• Moderator: <b>Henry Wheelwright</b>, Stablepoint Partners</li> </ul>   |                |
| 3:45 – 4:05pm   | <b>Effective Client Engagement</b> <ul style="list-style-type: none"> <li>• <b>Peter Disch</b>, Great Point Wealth Advisors</li> <li>• <b>Ramzi Nuwayhid</b>, Merrill Private Wealth Management</li> <li>• Moderator: <b>Jeff Murphy</b>, Market Leader, Invesco</li> </ul>  |                |
| 4:05 – 4:10pm   | <b>The Last Word</b><br><b>Frank Berland</b> , Managing Partner, SHOOK Research  | ADRIENNE SALON |
| 4:10 – 5:10pm   | <b>Cocktails</b>   |                |

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